

# ZOOMINFO TECHNOLOGIES INC COM USD0.01

ISIN: US98980F1049 WKN: 98980F104 Asset Class: Stock



## Company Profile

ZoomInfo Technologies, Inc. is a holding company, which engages in the provision of a cloud-based platform that offers information on organizations and professionals for sales and marketing teams. It offers sales leadership, sales development, marketing, and demand generation, sales and marketing operations, and recruiting. The company was founded by Henry L. Schuck and Kirk N. Brown in 2007 and is headquartered in Vancouver, WA.

## Financial figures, Fiscal year: from 01.01. to 31.12.

Financial figures	2023		2022		2021	
	Assets	Liabilities and equity	Assets	Liabilities and equity	Assets	Liabilities and equity
Current assets	864,300,000		832,000,000		545,000,000	
Common stock capital		3,800,000		4,000,000		4,000,000
Fixed assets	6,004,000,000		6,304,400,000		6,307,900,000	
Equity capital of a company		2,119,300,000		2,271,800,000		1,997,900,000
Cash and cash equivalents	447,300,000		418,000,000		308,300,000	
Accrued liabilities		0		0		0
Other assets	-		-		-	
Current liabilities		638,400,000		572,700,000		507,600,000
Prepayments and accrued income	-		-		-	
Non-current liabilities		4,110,600,000		4,291,900,000		4,347,400,000
Different income		-		-		-
Other liabilities		2,792,400,000		2,987,300,000		3,051,500,000
Total assets	6,868,300,000	6,868,300,000	7,136,400,000	7,136,400,000	6,852,900,000	6,852,900,000

## Balance notes

	2023	2022	2021
Accounting standard	US-GAAP	US-GAAP	US-GAAP
Employees	3,516	3,540	2,742
Equity ratio	30.86%	31.83%	29.15%
Debt-equity ratio	224.08%	214.13%	243.01%

## Others

	2023	2022	2021
Tax Expense Rate	72.40%	67.52%	6.04%

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## Income statement

	2023	2022	2021
Turnover	1,239,500,000	1,098,000,000	747,200,000
Net income	107,300,000	63,200,000	116,800,000
EBIT	399,366,800	222,872,440	133,336,980
Operating income before taxes	388,800,000	194,600,000	101,000,000
Cash Flow	431,100,000	416,600,000	299,400,000
Net interest income	-45,200,000	-47,600,000	-43,900,000
Research and development expenses	189,800,000	202,900,000	113,900,000
Income taxes	281,500,000	131,400,000	6,100,000
Result from investments in subsidiaries, associates and other	0	0	0
Revenues per employee	324,399	285,418	250,756

## Board of Directors

## Members of Management Board

Alison Gleeson	Member of Board of Directors
Ashley Evans	Member of Board of Directors
David Winn	Member of Board of Directors
Keith Enright	Member of Board of Directors
Mark Mader	Member of Board of Directors
Patrick McCarter	Member of Board of Directors
Todd Crockett	Member of Board of Directors
Henry Schuck	Chairman of Managing Board
Ali Dasdan	Member of Executive Committee
Andrew Riesenfeld	Member of Executive Committee
Anthony Stark	Member of Executive Committee
Bryan Law	Member of Executive Committee
Chad Herring	Member of Executive Committee
James Roth	Member of Executive Committee
Jeremiah Sisitsky	Member of Executive Committee
Joseph Christopher Hays	Member of Executive Committee
Michelle Brewer	Member of Executive Committee
Peter Hyzer	Member of Executive Committee
Simon McDougall	Member of Executive Committee
Tomer Gershoni	Member of Executive Committee