# DOCUSIGN INC

| ISIN: US2561631068 WKN: 256163106 | Asset Class: \$ | Stock |
|-----------------------------------|-----------------|-------|
|-----------------------------------|-----------------|-------|



### **Company Profile**

DocuSign, Inc. provides cloud-based electronic signature solutions. Its cloud based electronic signature platform helps companies and individuals securely collect information, automate data workflows and sign anything. The firm automates manual, paper-based processes allowing users to manage all aspects of documented business transactions including identity management, authentication, digital signature, forms and data collection, collaboration, workflow automation and storage. DocuSign was founded by Thomas H. Gonser and Court Lorenzini in 2003 and is headquartered in San Francisco, CA.

### Financial figures, Fiscal year: from 01.02. to 31.01.

|                                | 2024                          |               | 2023                          |               | 2022                          |               |
|--------------------------------|-------------------------------|---------------|-------------------------------|---------------|-------------------------------|---------------|
| Financial figures              | Assets Liabilities and equity |               | Assets Liabilities and equity |               | Assets Liabilities and equity |               |
| Current assets                 | 1,521,861,000                 |               | 1,578,587,000                 |               | 1,281,525,000                 |               |
| Common stock capital           |                               | 21,000        |                               | 20,000        |                               | 20,000        |
| Fixed assets                   | 1,449,429,000                 |               | 1,434,133,000                 |               | 1,259,740,000                 |               |
| Equity capital of a company    |                               | 1,129,739,000 |                               | 617,287,000   |                               | 275,503,000   |
| Cash and cash equivalents      | 798,392,000                   |               | 721,932,000                   |               | 509,339,000                   |               |
| Accrued liabilities            |                               | 12,300,000    |                               | 0             |                               | 0             |
| Other assets                   | -                             |               | -                             |               | -                             |               |
| Current liabilities            |                               | 1,660,621,000 |                               | 2,208,322,000 |                               | 1,371,639,000 |
| Prepayments and accrued income | -                             |               | -                             |               | -                             |               |
| Non-current liabilities        |                               | 180,930,000   |                               | 187,111,000   |                               | 894,123,000   |
| Different income               |                               | -             |                               | -             |                               | -             |
| Other liabilities              |                               | 31,012,000    |                               | 35,040,000    |                               | 39,980,000    |
| Total assets                   | 2,971,290,000                 | 2,971,290,000 | 3,012,720,000                 | 3,012,720,000 | 2,541,265,000                 | 2,541,265,000 |

## **Balance notes**

|                     | 2024    | 2023    | 2022    |
|---------------------|---------|---------|---------|
| Accounting standard | US-GAAP | US-GAAP | US-GAAP |
| Employees           | 6,840   | 7,336   | 7,461   |
| Equity ratio        | 38.02%  | 20.49%  | 10.84%  |
| Debt-equity ratio   | 163.01% | 388.06% | 822.41% |

#### Others

|                  | 2024   | 2023   | 2022   |
|------------------|--------|--------|--------|
| Tax Expense Rate | 21.03% | -8.43% | -4.58% |

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| Income statement   |               |               |               |
|--|---------------|---------------|---------------|
|  | 2024          | 2023          | 2022          |
| Turnover   | 2,761,882,000 | 2,515,915,000 | 2,107,213,000 |
| Net income   | 73,980,000    | -97,454,000   | -69,976,000   |
| EBIT   | 92,501,265    | -76,829,338   | -55,645,414   |
| Operating income before taxes                                | 93,679,000    | -89,881,000   | -66,914,000   |
| Cash Flow  | 979,526,000   | 506,759,000   | 506,467,000   |
| Net interest income  | -6,844,000    | -6,389,000    | -6,443,000    |
| Research and development expenses                            | 538,615,000   | 480,584,000   | 393,362,000   |
| Income taxes   | 19,699,000    | 7,573,000     | 3,062,000     |
| Result from investments in subsidaries, associates and other | 0             | 0             | 0             |
| Revenues per employee  | 371,562       | 315,587       | 259,892       |

## **Board of Directors**

## Members of Management Board

| Mary Wilderotter  | Chairman of Board of Directors |
|-------------------|--------------------------------|
| Anna Marrs        | Member of Board of Directors   |
| Blake Irving      | Member of Board of Directors   |
| Cain Hayes        | Member of Board of Directors   |
| Daniel Springer   | Member of Board of Directors   |
| Enrique Salem     | Member of Board of Directors   |
| James Beer        | Member of Board of Directors   |
| Peter Solvik      | Member of Board of Directors   |
| Teresa Briggs     | Member of Board of Directors   |
| Allan Thygesen    | Chairman of Managing Board     |
| Shanthi Iyer      | Member of Executive Committee  |
| Anwar Akram       | Member of Executive Committee  |
| Blake Grayson     | Member of Executive Committee  |
| Dmitri Krakovsky  | Member of Executive Committee  |
| lesha Berry       | Member of Executive Committee  |
| James Shaughnessy | Member of Executive Committee  |
| Jennifer Christie | Member of Executive Committee  |
| Kamal Hathi       | Member of Executive Committee  |
| Kurt Sauer        | Member of Executive Committee  |
| Robert Chatwani   | Member of Executive Committee  |
| Stephen Shute     | Member of Executive Committee  |
|                   |                                |